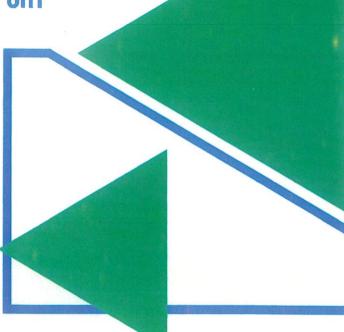
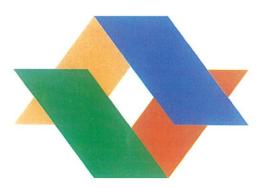


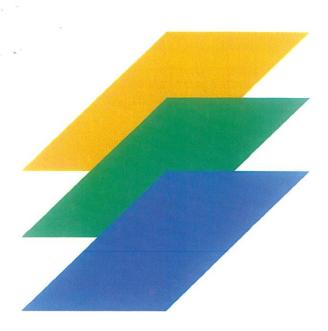
Q4 2024





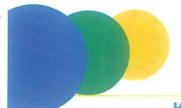
STATISTICS DEPARTMENT
ECONOMIC POLICY DIRECTORATE

December 2024



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- 1.0 Supply of Credit
- 2.0 Demand for Credit
- 3.0 Proportion of Loan Approvals
- 4.0 Loan Pricing
- 5.0 Loan Defaults



### **KEY HIGHLIGHTS ON CREDIT CONDITIONS**



Lenders reported increased credit availability for Unsecured and Corporate lending in Q4 2024, while Secured lending to households declined during the period.

CREDIT S	UPPLY	
Secured	-1.2	
Unsecured	15.8	A
Corporate	23.4	A



#### **DEMAND FOR CREDIT**

Secured

11.3

Unsecured

6.7

Corporate

27.2

The demand for credit across all lending types increased in Q4 2024 when compared to the previous quarter



## CREDIT SPREAD

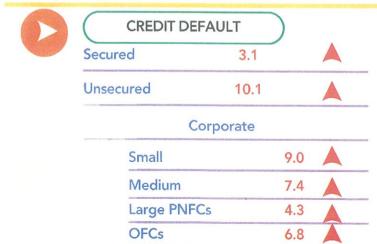
Secured -13.0

A

The overall spreads on Secured and Unsecured lending rates to households relative to Monetary Policy Rate (MPR) widened in Q4 2024.

For Corporate lending, all lending type spreads on loan relative to MPR also widened, except OFCs which narrowed in the current quarter.

			*
Unsecured	-11.2		<b>V</b>
Co	orporate		
Small		-12.8	<b>V</b>
Medium		-6.9	<b>V</b>
Large PNFC	S	-7.4	<b>V</b>
OFCs		9.6	A
		The second secon	Actual Control of the



Lenders observed higher default rates for all lending types in the review quarter; Secured, Unsecured and Corporate (Small businesses, Medium PNFCs, Large PNFCs and OFCs) (table 3).





## 1.0 SUPPLY OF CREDIT

Lenders noted increased credit availability in Q4 2024 for unsecured and corporate lending, while secured lending to households decreased.



Figure 1: Supply of Credit

Figure 2: Factors contributing to changes in credit availability In Q4 2024



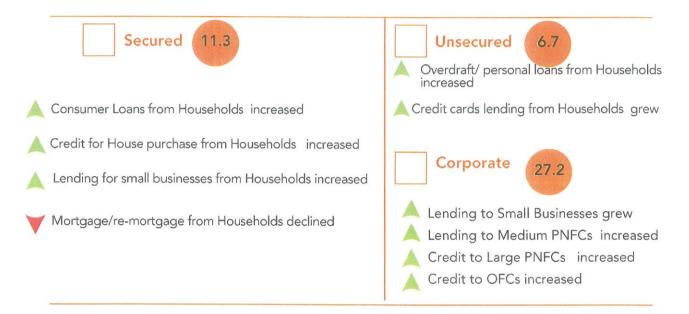
In Q4 2024, the changing economic outlook was the main factor affecting corporate credit availability.

The decrease in secured credit availability was primarily due to a changing economic outlook, while market share objectives led to an increase in unsecured lending.



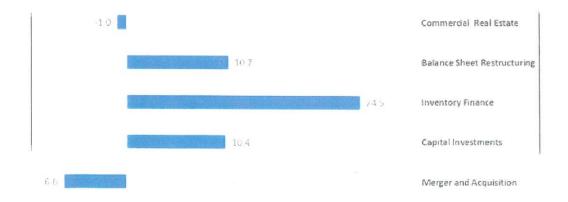
#### 2.0 DEMAND FOR CREDIT

The demand for credit increased for all lending types. However, demand for Mortgage/re-mortgage from Households decreased in Q4 2024.



The demand for credit across all lending types increased in Q4 2024. The factors influencing the increase for Secured and Unsecured household loans were Consumer loans from households (32.3) and Credit cards lending from Households (15.7) respectively while Inventory finance (24.5) was the major factor that influenced the change in demand for Corporate lending (Figures 2 and 3).

Figure 3: Factors Contributing to Corporate Credit Demand in Q4 2024



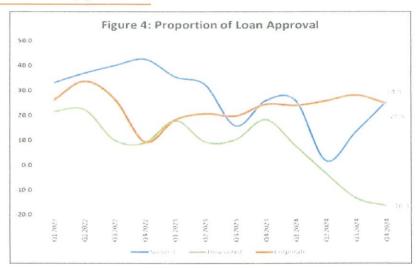






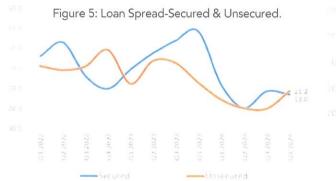
## 3.0 Proportion of Loan Approvals

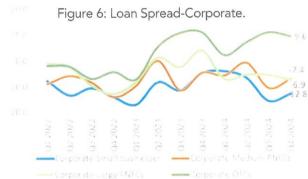
The proportion of loan approval increased for Secured and Corporate lending types while the proportion of loan approval for Unsecured lending decreased within the quarter under review (Figure 4).



# 4.0 Loan Pricing

The overall spreads on Secured and Unsecured lending rates to households relative to Monetary Policy Rate (MPR) widened in Q4 2024 (Figure 5). For Corporate lending, all lending type spreads on loan relative to MPR also widened, except OFCs which narrowed in the current quarter (Figure 6).





# 5.0 Loan Defaults

Lenders observed higher default rates for all lending types in the review quarter; Secured, Unsecured and Corporate (Small businesses, Medium PNFCs, Large PNFCs and OFCs) (table 1).

				Table 1	l: Loan De	faults						
W	Q1 2022	Q2 2022	Q3 2022	Q4 2022	Q1 2023	Q2 2023	Q3 2023	Q42023	Q1 2024	Q2 2024	Q3 202	Q4 2024
Secured	-17.9	-22.4	-26.1	-19.1	-21.3	-14.2	-79	-18.5	22	-4.6	5.5	3.1
Unsecured	13	-7.2	-17.0	-4.2	-8.0	-15.8	-8.5	-5.8				
Corporate-Small businesses	30	-2.1	-15.0	-14.4	-7.4	0.2	-4.7			28	6.2	9.0
Medium PNFCs	-12.8	·10.1	-12.2	-10.1	-9.4	-129	-10.6	-5.5	58	15	51	7.4
Large PNFCs	-21.7	-10.4	-18.6	-15.8	-95	-133	-95	-7.4	13	33	4.9	4.3
OFCs	-18.8	-105	-17.8	-13.5	-11.1	-113	-8.7	-5.3	45	3.4	5.0	6.8

The Credit Conditions Survey (CCS) reports on secured and unsecured lending to Households, Private Non-Financial Corporations (PNFCs), Small Businesses and Other Financial Corporations (OFCs). The survey conducted in November 2024, is based on lenders' responses, and do not represent or reflect the views of the Central Bank of Nigeria on credit conditions in the economy.

To determine the aggregate results, each lender is assigned a score based on lender's response. Lenders who report that credit conditions have changed "a lot" are assigned twice the score of those who report that conditions have changed "a little". These scores are then weighted by lenders' credit market shares.

The results are analyzed by calculating net percentage balances i.e. the difference between the weighted balances of lenders reporting that demand was higher versus those reporting that demand was lower. The net percentage balances are scaled within the range  $\pm 100$ .

### For further information

please contact:

#### The Director,

Statistics Department Economic Policy Directorate Central Bank of Nigeria

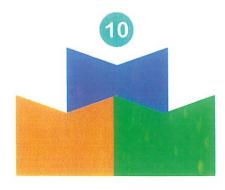
yabello@cbn.gov.ng ooolorunfemi@cbn.gov.ng

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**NOTE:** The CCS report Indicates the views of the respondents and does not in any way represent the view of the Central Bank of Nigeria. As such CBN cannot be held liable for any action taken based on the responses provided in this survey.



SECURED						CREDI	CREDIT CONDIT	TIONS SURVEY	RVEY				
QUESTION	-	Q.	Q2 20	22 Q3	Q4	Q1	Q2 20	23 03	Q4	Q1	Q2 1	24 03	Q4
1. Overall demand for secured lending		39.4	39.2	34.7	32.9	28.8	25.2	21.7	19.4	16,6			11.3
or secured lending for House purchase from													}
HOUSEHOLDS changed?	Next quarter	24.6	35.4	28.6	24.9	28.2	22.6	22.5	13.5	7.3	14.7	7.0	7.9
of which: Demand for prime lending	Current quarter	28.8	37.1	34.4	42.2	28.2	7.9	12.8	8.1	13.5	5,0	-0.7	11.9
	Next quarter	31.3	29.5	36.8	38.5	27.4	17.8	28.5	24.3	28.4	12.4	27.8	16,9
of which: Demand for buy to let lending	Current quarter	10.3	6.3	5.3	7.7	3.7	4.9	-13.7 1.6	-6.7 7 1	1.1.	136	דן ב נטיפ	λ in τ. in
of which: Demand for other lending	Next quarter Current quarter	25.4	26.0	21.7	8.4 27.9	34.4	11.7	1.b 12.2	20,6	17.8	11.0	9.4	6.5
	Next quarter	25,4	29.5	24,5	25.3	38.3	20.9	23.8	30.7	20.9	8.1	13,0	13.9
1(b). How has demand for secured lending for Consumer Loans from	Current quarter	47.4	52.8	50,3	41.7	41.7	38.5	30.7	29.0	41.1	31.5	33.6	32.3
	Next quarter	47.3	52.8	45.8	48.7	49.8	47.9	45.2	33.0	35.8	30.6	32.7	29.0
1(c). How has demand for secured lending for Mortgage/re-mortgate from	Current quarter	19.2	22.3	5.3 3.3	13.8	130	6.0	10 A	-12.8 4 1	-17.1 3.8	-11.0 5.8	-8.0 7.7	8.1
2. How has demand for secured lending for small businesses from	Current quarter	54.1	49.6	53.5	54.1	49,9	44.3	38.0	47.8	39.3	25.0	11.0	18.9
	Next quarter	54.1	55.4	45.0	42.0	51.7	54.4	44.8	43.7	36.9	32.9	34,4	13.1
3. How have credit scoring creteria for granting loan applications by	Current quarter	0.0	0.0	0.0	0.1	1.0	1.6 1.6	-1.5 2.2	1.9	9,5-	10.2	۰.1 4.1	5.7
4. How has the proportion of HOUSEHOLD loan applications being approved	Current quarter	33.2	37.1	40.1	42.6	35.6	32.3	15.8	26.0	25.9	1.7	13.3	25.4
	Next quarter	44.9	46.2	35.1	40,3	42.2	30,3	31.3	33.8	27.0	12.2	19.8	22.0
5(a). How have the overall secured lending spreads changed?	Corrent quarter	ω σ ls i-	0.0	ò \$	-6.3 -10.7	5.7	7.2	14,4	16,4 23,3	1.8	-1.4	6.0	,1,8 ,1,0,0
of which: Spreads on prime lending	Current quarter	6,6	7.0	-0,5	-7.5	0.6	9.1	20.0	20.8	-7.2	-21.3	-7.9	-13.0
	Next quarter	2.6	0.0	-0.5	-8.7	4.3	11.7	20.3	20.7	2.3	0.4	-0.5	-2.9
of which: Spreads on buy to let lending	Current quarter	7.9	1 6.4 2 4	y 9 7 5	u du	5.1 0	, c , c	23.6	11.6	8,5 8,5	-20.5 -1.5		13.7
of which: Spreads on other lending	Current quarter	7.9	7.3	-2.1	-7.1	5.6	ω <u>(</u>	8.7	18.7	-9.4	-23.3	-21.9	-22.0
	Next quarter	3.0	0.0	-1,0	7.2	7,4	8.0	8.6	22.2	13.0	-1.5	-11.7	-15
5(b). How have fees on secured lending changed?	Current quarter	0.0	0.0	0.3	-5.5	-2.8	0.0	4.5	-2,6	-12.6	-13.6	-11.5	-5.9
	Next quarter	0.0	0.0	0.0	יליה מסיח	-0.4	0.0	9 6	0.4	0.2	0.4	-0.7	1.0
old). How have the maximum loan to value fattos changed?	Next quarter	-2.3	0.0	0,0	6.0 6.0	-6,4	5 j.	0.3	2.2	0.0	1.8	0 7	1.6
S(d). How have the maximum loan to income ratios changed?	Current quarter	-2.3	0.0	3.1	0.6	-0.1	-3.4	11.8	-18.3	-16.5	-8.6	-12.0	-11.5
	Next quarter	-2.3	0.0	2.7	6.3	-6.4	-3.4	12.6	0,6	-6,8	-7.3	5.9	5.6
How has the availability of secured credit provided to households changed?	Current quarter Next quarter	28.6 32.1	24.4 24.4	24.4 13.5	26.2 21.6	29.4 19.3	36.6 29.2	31.3 18.6	29.1 0.9	-26.8 10.1	4.1 10.1	-8.7 -2.1	11.0
ges in credit availability			;	1	; ;	;	;	1	,	1	,	3	2
Changing economic outlook	Current quarter	18.1 15.7	23.7	28./ 14.1	18.4	32,4 24.0	29.3 23.1	34.5 19.5	34.4 25.6	-19.5	9.0	-38.9	-34.9 -23.4
Market share objectives	Current quarter	18.8	27,8	27.4	25.7	31.4	26.6	23.9	36.1	-17.9	3.2	-26.1	-24.3
	Next quarter	23.9	27.8	14.3	12.6	24.2	27.0	17.1	26.4	-22.3	2.1	-20.2	30,5
Changing appetite for risk	Current quarter	25.6	, (o	9.6	10.0	18.3	 . 4	12.0	10.3	13.5	9,6	30.8	-30.7
Tight wholesale funding conditions	Current quarter	5,4	9.0	7.3	3.7	1.7	1.6	ул с , со, к	7.9	-1.8	9.4 4.	11.8	-10.8
	Next quarter	5.4	9.0	-6.7	5.6-	1.7	1.6	2. W	8.8	-7.6	7.7	-23.7	-10.8
Changing liquidity positions	Current quarter Next quarter	5.9 5.9	12,8 11,8	÷3,9	6.7	9.0 8.3	υ μ 4 υ.	2.1 4.1	o, 8	.9.4 -17.9	7.5	-26.3 -27.2	-19.3 -17.2
7. Has the default rate on secured loans to households changed?	Current quarter	-17.9	-22,4	-26.1	-19.1	-21.3	-14.2	-7.9	-18.5	2.2	-4.6	5.5	3.1
	Next quarter	-22.2	-17.9	-26.2	-18.1	-25.4	-15.4	-16.2	-20.0	13.3	-25.4	-16.4	-16.2
8. How have losses given default to households changed?	Current quarter	ю ф л i-	က် တွင်	.15.7 	14.8	က် သင်း	-15.6 -10.6	-10.2	-13.8	4 6	h ú	-7.0.2	-10.6
9. How has the average credit quality of new secured lending to HOUSEHOLDS	Current quarter	14.0	19.4	22.1	29.7	23.4	28.0	28.1	17.6	9.	11.4	3.6	9,4
	Next quarter	20.2	30.0	29.1	23.7	28.5	23.3	33.1	25.5	6.2	1.6	4,4	÷0.4

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			© 21	2022			\$4000 to	2023		28 - 38 38 - 3	6 Company		024	13 de 18 de
QUESTIONS  That How has demand for insecured credit cards lending from HOUSEHOI INSchanged?	Current cutator	ID.	Q2	ျှင်	17. Q4	20	1 2	100	ະເຄ	20,6	), S	£ 65	24.5	15.7
T(a). DAN 193 REHINIO IOI MISCONEO MENT COMO BENNIO DON LO COMO COMO COMO COMO COMO COMO COMO C	Next quarter	18.9	8.5	40.4	13.9	6.0	12.2		27.7	44,5	32.9	24.9	33.4	15.8
1(b). How has demand for unsecured overdraft/ personal loans from HOUSEHOLDS changed?	Current quarter	26.6	17.1	48,4	31.2	29.8			22.3	37.1	13,6	24.4	7K.5	15.3 27.1
1(c). How has demand for total unsecured lending from HOUSEHOLDS changed?	Current quarter	23.5	8.0	39.5	30.1	34.8			19.8	26.8	20.8	22.4	11.7	6.7
2(a). How has demand for unsecured credit cards lending from SMALL BUSINESSES changed?	Current quarter	12.8	15.9	3.1	8.3	25.2	19.9	l	22.4	22.7	17.6	15.0	2.6	10.8
	Next quarter	3.6 8.6	15.9	30.0	5.2	24.8 39.4			20.9	22.4	32.4 30.R	27.5	17.9 18.4	20.8 19.5
ילוטי נוחא הפוופונת ומו הווצברתופת אאבותופון להוצטותו ומפוז ווסוד חאוצרב המחוורים חליו.	Next quarter	31.2	50.0	26.1	18.9	32.7			27.2	37.8	44.7	41.8	36.0	26.5
2(c). How has demand for foral unsecured lending from Swarts desired seasons changes?	Next quarter	34.8 27.4	29.1 29.1	20.1	16.4	33.0	30,6		19.0	14.8	36.8	36.2	23.6	25.0
3(a). How have credit scoring creteria for granting credit card loan applications by HOUSEHOLDS	Current quarter	0.0	0.1-	0.0	3.2	0.0	0.0		7 57 4 00	14.3	5.5	2.00	10.4	8.3
3(b). How have credit scoring creteria for granting overdraft/personal loan applications by	Current quarter	2.5	3,4	0.0	0.0	7.4	0.0		14.9	15.9	11.8	121	15.6	4.8
3(c). How have credit scoring creteria for granting total unsecured loan applications by	Next quarter Current quarter	10,3	3.50	0.0	0.2	7.4	0.0		6.1 20.3	15.2	11.9	13.8 18.2	15.9	1.0
4(a). How has the proportion of HOUSEHOLD credit card loan applications being approved	Current quarter	9.5	9.0	10.4	8.8	10.2			1.2	11.6	5.3	15.8	16.1	10.4
4(b). How has the proportion of HOUSEHOLD overdraft/personal loan applications being	Next quarter Current quarter	24.5	23.6	8.9	7.8	23.7			6.1	22.4	14.9	22.4	11.0	14.9
4(c). How has the proportion of HOUSEHOLD total loan applications being approved changed?	Current quarter	21.7	22.4	10.1	9.0	18.1			10.3	18.4	7.8	<u>ئ</u> ون 2 و	-13.2 -0.1	-16.3
5(a). How have spreads on credit cards changed?	Current quarter	:1.3 1.2	670- 070	-2.6 -7.1	3.1 4.7	-6.6 -8.4			0,4	-6.2 -1.6	-16.6 -2.6	-19.3 -7.1	-28.0 -16.0	-27.2 -6.8
5(b). How have spreads on overdraft/personal loans changed?	Current quarter	1.4	0.0 0.0	6.0	8.7	 		2 G	2.6	7.3	-15.8	-20.3	-20.0	-17.8
5(c). How have spreads on overall unsecured lending changed?	Current quarter	: 1. 1	20.5	99	9.2	-7.7		3.7	2.6	73	15.8	-19.9	-20.0	11.2
5(d). How have unsecured credit card limits changed?	Current quarter	-8.3	-12.8	5.0	1.7	in in		1.8	.s. c.	6.8	-13.4	6.4	3.7 7.2	3.2
(fe) How has the minimum accounting of ready cards halances to be easid changed?	Next quarter	-8.2	-14.1	2.0	0,4	ط ونم		2.2	-5.0	1 is	-6.6	-8.1	. 4 6 4	-6.2
	Next quarter	5.1	0.0	4.7	3.9	4.5		5.7	-2.9	-2.9	2.0	-2.9	1.2	0.2
S(f). How have maximum maturities on loans changed?	Current quarter Next quarter	0.0	0.0	0.0	0.9	0.0		0.0	0.4 1.9	0.4 1.8	1.5 1.5	0.8	0.4	0.0
6. How has the availability of unsecured credit provided to households changed?	Current quarter Next quarter	20.8 12.2	26.9 13,4	9,4 10,3	10.7 4.3	12.4 11.3			20.2	23.8 13.2	21.7 8.9	13.3 15.9	8.8 13.6	15.8 12.2
Factors contributing to changes in credit availability  Changing economic outlook	Current market	71 7	v 20	7 16	D N				7	3	0	F.		л Ю
man Din O continue and and and	Next quarter	29.0	31.3	11.5	9.7	12.2	22.5		25.5	23.9	3.4	17.3	14.3	2.5
Market share objectives	Current quarter Next quarter	26.5 21.7	24.9 24.5	15.1	1.6	8 Z 9 S			15.0 20.3	15.4 21.1	1.2	17.6 10.6	28.0 13.7	34,7 5,1
Changing appetite for risk	Current quarter	23.3	7.15	7.0	7.3	0.5			12.2	9.6	7.8	12.4	14.4	19.7
Changing cost/ availability of funds	Current quarter	18.5	17.2	7.3	4.8	0.9			14.2	1.7	-20.2	-23.0	-12.5	-11.6
7(a). How has the default rate on credit card loans to households changed?	Current quarter	-8.8	-15.9	-19,1	9.6-	-14.0		18.9	12.6	-10.0	12.3	5.2	8 I	10,4
7/h) How has the default rate on overdraft hersonal loans to households changed?	Next quarter	-20.3	-19.9	·24.3	-11.2	-12.3			17.6	-15.3	-10.7	6.2	-10.4	-18.6
	Next quarter	-22.4	-20.3	-20.2	-15.9				-16.6	-14.3	1.9	-8.6	9.0t-	-18.1
(c). How has the default rate on total unsecured loans to households changed?	Current quarter Next quarter	-22.4	-7.2 50.0	-17.0 -20.2	-14.2	-8.0 -0.7		-15.8 -25.1	-10.2	-5.8 -7.1	19.8 -5.9	11.5 -5.0	-9,4	10.1 -14.1
8(a). How have losses given default on credit card loans to households changed?	Current quarter	0.6	4.8	-28.9	Ė		1		14.5	-12.2	6.3	-2.1	1	0.3
8(b). How have losses given default on overdraft/personal loans to households changed?	Current quarter	2.2	ចំ <u>ខំ</u>	-25.0	9.8·	-13.0		-23.0	-12.1	3.5 é	90	4 é	2.2	4.2
964 Barry have been alread default on total uncornered barry to become halds shared?	Next quarter	9.6	ν ν ν	-22.0	.19.0				18.5	18.5	43.3	-7.6	-11,3	-11.0
o(c). How have toxics given behalf on tokal directated toats to Households thanged?	Next quarter	-6.1	<u>+</u> +	-19.1	-0.3 -17.5	-3.2	l	-17.7 -22.6	-22.0	-8.5 -17.2	-12.0	÷5.6	-17.7	-16.6
9(a). How has the average credit quality of new credit card lending to HOUSEHOLDS changed?	Current quarter Next quarter	9.6 11.6	10.1	22.0 17.8	7.6 5.2	2.3		27.6 28.0	25.8 22.9	14.8 11.5	-2.8 12.1	4 je 6 8 4	-1.9 4.0	-1.1 5.2
9(b). How has the average credit quality of new overdraft/personal lending to HOUSEHOLDS	Current quarter	9.6	3 8	16.8	ri 20 100 n	-7.3		17.7	29.5	17.9	6.8	£.5.	-2.4	-0.7
9(c). How has the average credit quality of new total unsecured lending to HOUSEHOLDS	Current quarter	12.1	8.5	19.5	11.	7,6			31.0	16.6	11.0	i ii i	1.5	. S. i
	Next quarter	14.1	15.1	10.0	8.0	0.0			97.0	31.0	7.4.7	0.0	1.0	4.7-

COM CHAIL						CREDIT	CREDIT CONDITION	IONS SURVEY	RVEY				
QUESTION		01	2022	22	24	01	2023 02	3 100	04	0	202	E0 t	2
Availability of Corporate Credit		25,4	27.3	18.5	6.2	25.4	6.0	4.1	5.0	6.6	13,4	21.4	23,4
1(a). How has availability of credit provided to small businesses changed?	Current quarter	40.0	35.8	26.1 75.7	13.9	36.7 21.2	23.3	6.7	1.9	30 A.5	9.3	16.0	28,0
1(b). How has availability of credit provided to medium PNFCs changed?	Current quarter	24.3	29.9	19.1	11.0	1.08	2.2	2.9	4.6	9.7	18.7	26.3	28.6
(c). How has availability of credit provided to large PNFCs changed?	Next quarter Current quarter	12.9 23.1	8.6 24.1	9.9 19.8	10.2 5.3	12.5 20.2	20.2 2.2	6.5 5.5	16.2 15.5	20.5 18.5	9.3 10.6	15.7 25.1	18.2 21.9
4/J) Have the excellential and excellent and the Office II	Next quarter	17.6	13.9	6,0	, <u>,</u> ,	7,3	11.7	13.9	13.2	27,4	18.2	15,1	18.1
The time has evaluating of the out provided to ones changed?	Next quarter	19.5	22.7	11.1	·2.2	4.5	8.7	9.0	7.1	6.9	6.7	11.2	12.4
2. Overall Demand for Corporate Credit		27.8	31.3	27.7	20.8	27.0	9.2	16.6	16,6	24.8	33.0	26.5	27.2
2(a). How has demand for credit cards lending from SMALL BUSINESSES													
changed?	Current quarter	-2.5	13,8	15.8	10.7	26,4	8.4	17.0	5 6.5	11.5	4.7	-1,8	6.7
2(b). How has demand for overdraft/ personal loans from SMALL BUSINESSES	Current quarter	30.2	37.1	31.9	25.9	44.2	21.6	26.1	11.9	23.5	27.6	11.4	23.4
	Next quarter	22.4	23.5	26.8	29.4	30.1	38.9	27.0	26.1	31.8	34,4	27,4	24.3
2(c). How has demand for secured lending from SMALL BUSINESSES changed?	Current quarter	28,0	39,4	35.0	30.6	41.9	25.1	20.7	22.9	22.9	49.0	28.9	40,4
2(d). How has demand for lending from Medium PNFCs changed?	Next quarter Current quarter	31.4 33.1	31.5	24.8 26.7	32,4 20.1	31.0 29.8	38.2 12.5	19.2 20.3	42.0 18.3	21.6 39.2	36.7 35.0	28.2 28.6	22.4 38.5
2/a) How has demand for lending from Large DNSCs changed?	Next quarter	22.4	16.1	19.5	23.0	19.5	28.3	18.2	31.1	29.0	24.6	31.6	24.1
A(s). How has better to its tailing from taile finites that leaf	Next quarter	22.2	15.6	18.8	18.5	11.7	18.4	20.9	24.1	32.0	40.9	35,1	24.1
2(t). How has demand for lending from OFCs changed?	Current quarter Next quarter	17.4 24.4	23.9 27.5	18.7 12.0	13.5	15.6 -1.1	-3.8 7.4	6.8	11.2	16.5 31.0	18.5 29.9	22.1 29.7	12.0 28.7
<ol> <li>What have been the main factors contributing to changes in demand for lending?</li> </ol>													
(a1)Merger and acquisition	Current quarter	-3.1	8 8	0,0 -9.7	-7,4 -9,1	-178	-12.6	0.0	. 0.0 . 0	2.0	. 4.1 4.1	0.8	9.6
(a2 )Capital Investments	Current quarter	24.2	24.6	23.4	29.1	0.0€	8.2	8.7	2.8	1.1	5,1	19.0	10,4
a3 Inventory Finance	Next quarter	22.1 47.8	34.6	16,4 39 1	30.5	18.8 C 05.	15.8	22.6	7.2	, s	32.0	29.7	18.0
And the state of t	Next quarter	34.0	16.7	20.5	30.1	11.2	21.4	25.7	35.1	10.8	14.9	20.7	19.4
(a4) Balance sheet restructuring	Current quarter Next quarter	7.3	-5.2 14.9	9.6	-15.2 6.5	5,4	8.4 8.4	-30	-0.4 4.8	22.2 4.7	.6.0 6.0	14.9 2.2	10.7
(a5) Commercial Real Estate	Current quarter	20.0	32,8	10.5	4.8	19.7	-1.6	-9.8	-17.7	-18.2	-10.1	-13,4	1.0
	Next quarter	20.0	32,8	10.5	4.8	19.7	-1.6	8.6-	-17.7	-18.2	10.1	1	1.0
4[a]. How has the overall availability of credit to the corporate sector changed?	Current quarter Next quarter	15.2 8.6	7.6	10.D 8.3	9.1 16.4	21.6 12.2	7.4 16.3	8.1 -14.1	5.5	-3.5 -20.8	15.5 3.6	41.6 25.2	34.5 12.1
Of which: Commercial real estate sector	Current quarter	э & В	-21.2	30.1	-26,8	9.6	-32.3	-20.1	41.5	-19.7	-21.7	18.8	9.61
4(b). Factors contributing to changes in credit availability.	Move dogiter	0.0	0.0	0.0	0.0	0.0	1,00	1,63.	20.5	£.07.	0,06-	17.2	9.67-
Changing economic outlook	Current quarter	46.7	40.2	31,3	24.7	43.5	29.7	29.0	35.8	20.9	32.8	34.2	38.2
Changing sector specific risks	Current quarter	20.3	13.4	17.7	24.0	32./ 31.1	14.7	15.8	57.	41.1	)	47.4	33 8
	Next quarter	13.0	-4.5	5.3	0.6	9.6	23.3	3.3	10.1	33.3	17.6	26.8	16.2
Market share objectives	Current quarter	24.2 8.4	32.3 6.0	25.8 10.7	11.2	27.2 7.9	-0.6 5.7	. 85 2 85	5.1	41.0 31.1	29.4 27.7	20.8	18.9
Market pressures from capital markets	Current quarter	1.8	.9,4	3.2	-7.3	-6.7	16.2	3.1	-26.1	10,0	7.1	6,0	4.2
Changing appetite for risk	Next quarter Current quarter	-2.3 23.8	-8.8 24.8	8.2 12.9	7.6	-7.1 21.3	4.8 15.5	-16.0 7.1	-7.2 13.7	7.7 23.0	12.0 15.5	6.8 16.7	2.4
	Next quarter	23.1	16.9	16.4	7.6	28.0	7.2	12.9	6.7	15.1	5.9	6.7	3.2
Tight wholesale funding conditions	Current quarter	12.9	12.5	6.5	9.0	25.7	16.4	5.6	11.6	0.5	8.5	7.4	25.9
Changing liquidity conditions	Next quarter	19.6	11.9	14.2	14.8	23.8	7.5	14.2	13.9	0.6	1.7	16.9	1.5
And the infantist contained	Next quarter	27.7	17.6	22.5	12.4	19.6	14.6	5.5	7.2	8.7	19.3	18.9	13.6

CORPORATE						CREDIT CONDITIONS SURVEY	ONDITI	US SNO	RVEY				
ONDESTION	_	g	2022	0	2	Ω	202	ر ا آ	2	2	Q2 202	2024 Q3	2
have commercial property prices affected credit availability to the commercial real estate	Current quarter	4 6	Å.	3 7	77	-0.7	ادًا	7.0	20.0	л 4	15.1	-19	9.6
	Next quarter	4 8	6.0	4 4	1.2	-3.6	-5.9	7.4	18.2	0.3	17.0	7.0	7.8
4(c2 ). How have commercial property prices affected secured lending to PNFCs?  Nevr	Current quarter	n ů 0 6	5.2	5.1	0.1	-0.3 -7.7	-7.1 -8.5	4.2	7.4	4 0	12.2 13.3		1.9
	danier	26.5	33.9		9.3	18.3	20.8	19.9	24.6	24.1	25.9	28.3	24.9
5(a). How has the proportion of loan applications from small businesses being approved changed?  Next	Current quarter Next quarter	31.5 26.6	36.2 35.6	33.6 35.6	11.1 22.1	39.1 39.5	37.0 25.8	18.9 26.6	33.7 33.0	31.3 18.5	29.1 17.9	23.2 19.2	27.3 18.3
5(b). How has the proportion of loan applications from medium PNFCs being approved changed?  Next	Current quarter Next quarter	24.6 17.4	32.9 23.1	24.2 23.3	8.9 19.2	8.8 12.2	13.4 13.0	19.7 17.2	19.2 24.1	25.6 25.2	26.7 25.3	35.3 35.0	28.6 26.2
5(c). How has the proportion of loan applications from large PNFCs being approved changed?  Next	Current quarter Next quarter	23.4 17.2	32.6 24.3		7.9 19.5	7.1 12.2	12.0 21.9	21.0 24.5	20.9 23.7	15.3 9.3	21.9 11.9	26.3 17.0	18.8 17.4
6(a1). How have spreads on loans to small businesses changed?  Ourse	Current quarter	-7.8 -8.0	-13.4 -5.8		-14.1 -15.9	-17.0 -14.5	-6.3	-11.5 -1.5	-11.7	-4.0 1.8	-6.6 -0.4	-0.9 -0.9	-12.8 0.7
6(a2). How have fees/commissions on loans to small businesses changed?	Current quarter	:::	2,6		-2.0	( d) d	6 /2 s	3.6	3.2	2.9	0.1	5.4 7.4	- 6 H
G(a3). How have collataral requirements for loans to small businesses changed?  Nov.	Current quarter	-2.9 -2.9	-0.2	- 5.7 - 5.7	5.7 5.7	-7.4 -7.4	-7.8 -7.8	-2.6	6.5	-7.0 1 8	⊃ & d	-17.9	-18.0
6(a4). How have maximum credit lines for loans to small businesses changed?  Curry  Nexx	Current quarter Next quarter	-10.8 -9.3	-12.3 -3.4		4,6	·5.7	-9.8 -7.6	-7.3 6.7	å 1.5 8.8	-13.0 -13.5	-12.8 -13.2	-14.1 -5.4	-21.2 -10.3
6(a5). How have Loan convenants for loans to small businesses changed?  Next	Current quarter Next quarter	-7.0 -9.1	-9.2 -0.7		-16.3 -21.0	-21.7 -25.7	-16.4 -17.9	-19.9 -16.3	-14.1 -17.4	-11.6 -2.9	-10.1 -0.3	-17.2 -0.3	-16.5 1.8
6(b1). How have spreads on loans to medium PNFCs changed?  Curr	Current quarter Next quarter	-8.9 -11.1	9.0	9 9 9	-14.0 -6.3	.9.7 -4.6	0.0	-11.4 -1.0	-4.6 -6.7	-5.7 -7.3	-0.8 -0.4	-10.5 -6.5	-6.9 -10.3
6(b2). How have fees/commissions on loans to medium PNFCs changed?  Next	Current quarter Next quarter	-2.0 -7.2	-3.1 -0,4		-2.0 -2.0	-2.7 -2.8	5.0- 0.0	-3.0 -0.7	-5.0 -6.4	6.3-	-0.4 0.3	9 9	-6.6 -7.1
6(b3). How have collataral requirements for loans tomedium PNFCs changed?  Next	Current quarter	2. C	-7.3 -11.0		2.2	5,4	-1.7	6.7 0.3	-13.4 -2.3	4 4	0.2	-6.4 5.4	-8.7 -7.0
6(b4). How have maximum credit lines for loans to medium PNFCs changed?	Current quarter	0.0	-19.7		, <u>†</u>	-10.5	-9.7	-20.6	18.7	-19.0	-11.9	-15.2	-19.2
(Vext)  6(b5). How have Loan convenants for loans to medium PNFCs changed?  Next	Next quarter Next quarter	9.6	-14.5 -7.6 -10.8	-10.8	-8.7 -8.7	-4.5 -14.6 -9.7	-18.5 -7.2 -7.8	-11.6 -5.3	-16.4 -19.0 -22.2	-16.4 -7.1	-11,8 -2.5	-17.8 -8.9	-17.0 -7.0
6(c.1). How have spreads on loans to large PNFCs changed?  Next	Current quarter Next quarter	-1.D -4.1	-2.3 -3.0	-9.6 -	-12.8 -6.1	-8.3 -4.2	1.2 -8.9	-2.5 7.3	4.0 5.0	-7.1 -8.3	÷5.6	-5.6 -6.7	-7.4 -7.8
6(c2). How have fees/commissions on loans to large PNFCs changed?  Next	Current quarter Next quarter	4.19	-3.0 -3.0	3.2	-2.0 -2.0	-2.4 -2.4	0.0	-1.8 -0.4	4.9 4.9	-6.8 -6.8	-5.3 -2.4	-5.2 -6.1	6.7
6(c3). How have collataral requirements for loans to large PNFCs changed?  Next	Current quarter Next quarter	in in		-10.5 -13.2	0.2 -2.1	-2.6 2.4	-7.1 -7.7	-9.3 -7.0	-9.2 -9.2	-12.0 -13.1	9.60 9.43 9.43	-6.4 -6.5	-9.1 -6.7
6(c4). How have maximum credit lines for loans tolarge PNFCs changed?  Next	Current quarter Next quarter	-19.2 -17.0	-29.3 -20.8	-18.1 -13.1	-9.4 -9.4	-15.1 -4.0	-16.8 -24.5	-27.3 -29.8	-17.5 -21.7	-26.0 -26.1	-17.8 -9.8	-8.6 -2.7	-21.3 -9.0
6(c5). How have Loan convenants for loans to large PNFCs changed?  Next	Current quarter Next quarter	-8.5 -10.6	-17.4 -17.2	-13.1 -10.4	9,60 9,90 9,90	-14.1 -10.9	-19.7 -22.3	-14.1 -11.5	-21.8 -19.1	-23.3 -24.8	-7.3 -7.4		-9.0 -6.7
6(d1). How have spreads on loans to OFCs changed?  Next	Current quarter Next quarter	-2.0 -4.1	-2.2 -2.9		5.9	-7.2 -4.0	5.5	10.9 12.6	11.1 17.8	2.2 -11.1	7.2 -0.2	11.1 -0.7	9.6
6(d2). How have fees/commissions on loans toOFCs changed?  Ourn Next	Current quarter Next quarter	0.0	-2,9 -0.3	-0.4 -0.4	-2.0 0.3	-2.4 0.0	5.6 2.3	3.3 4.7	5.0 2.7	4.1 -2.6	0.2	11.5 -0.6	1.3 0.7
6(d3). How have collataral requirements for loans to OFCs changed?  Next	Current quarter Next quarter	6. 6. 6. 6.	-10.1 -0.1	-13.4 -2.8	-2.2 -2.2	-5.1 -0.1	2.9 -2.2	0.0 2.5	5.0 2.7	3.9 -2.5	-6.4 6.4	ტ. <u>8</u>	0.8
G(d4). How have maximum credit lines for loans to OFGs changed?  Next	Current quarter	-3.6	-10.8	-	0.3	1.0	1.6	4 4 4	-1.9	5,4	4,6	5.2	1.4
6(d5). How have Loan convenants for loans toOFCs changed?  Next	Current quarter Next quarter	-8.6 -10.7	-10.3 -0.1	Ů.	-8.7 -8.7	-14.1 -9.3	-7.1 -12.3	0.0	1 1	4.1 -2.5	-1.8 -2.4	2.9 -0.4	1.6 0.8
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CORPORATE						CREDI	CREDIT CONDITIONS SURVEY	TIONS SL	JRVEY				
			20	2022		10 Sec. 10 Sec	2023	23		A. C.	2024	24	
QUESTIONS		Q1	Q2	Q3	Q4	TO	Q2	· 03	04	10	02		Q4
7(a). How has the default rate on loans to small businesses changed?	Current quarter	3.0	-2.1	-15.0	-14.4	-7.4	0.2	4.7	7.6	6.5	2.8	6.2	9,0
	Next quarter	-13.0	-1.6	-14.8	-12.5	.ე. 8.	5.0	2.1	-2.8	-2.5	-10.8	-13.2	-10.7
[7(b) How has the default rate on loans to medium PNFCs changed?	Current quarter	-12.8	-10.1	-12.2	-10.1	-9.4	-12.9	-10.6	5.5	9.8	₽.5	5.2	7.4
	Next quarter	-10.8	4.1	-14.1	-12.1	-11.7	-7.9	9.5	4.2	-2.6	-11.0	-13.1	-10.5
7(c). How has the default rate on loans to large PNFCs changed?	Current quarter	-21.7	-10.4	-18.6	-15.8	-9.5	-13.3	. <del>9</del> .6	-7.4	7.3	ω ω	4,9	4.3
	Next quarter	-13.8	4.0	-16.6	-14.4	-11.8	-7.8	-9.4	4.2	-2.6	-11.4	-12.3	-10.2
7(d). How has the default rate on loans to OFCs changed?	Current quarter	-18.8	-10.5	-17.8	-13.5	11.1	-11.3	-8.7	ζ	4.5	3.4	5.0	6.8
- Account of the control of the cont	Next quarter	-10.8	4.5	-13.8	-13.0	-11.8	4.5	-11.2	4.2	-2.6	-11.5	-12.4	-10.7
8(a). How have losses given default on loans to small businesses changed?	Current quarter	-2.4	4.3	-3.4	3.0	-0.3	2.5	4.7	3.0	12.1	-2.2	8.6-	-10.2
	Next quarter	0.4	-6.1	4.0	-11.8	1.7	-9.4	-1.2	-5.7	-10.2	-13.0	-16.1	-17.5
8(b). How have losses given default on loans to medium PNFCs changed?	Current quarter	4	2.8	4.8	4.4	6.1	4.6	<del>ن</del> .8	.3 1	12.2	4.2	-7.3	-7.7
	Next quarter	0.4	-6.1	4.1	-7.8	6.1	- <del>9</del> .6	8.3	-7.2	-10.3	-13.2	-17.1	-17.5
8(c). How have losses given default on loans to large PNFCs changed?	Current quarter	-10.6	4,6	-0.8	4.6	-1.7	-9.5	-6.2	<u>5</u> 5	7.6	-7.3	-8.3	-7.8
	Next quarter	8.5	-5.8	-2.8	-7.9	-6.4	-10.1	9.6	-7.4	-10.8	12.8	-16.0	-17.2
8(d). How have losses given default on loans to OFCs changed?	Current quarter	-3.7	3.0	8.0-	4.6	3,4	-2.0	6.0	1.7	7.6	-7.4	-8.4	-7.9
- Approximate the second secon	Next quarter	-6.6	1.2	-2.8	-8.2	-6.5	-2.4	-14	-0.2	-10.9	.12.9	-15.9	-17.2
9(a). Has there been a changed in average credit quality on newly aranged PNFCs	Current quarter	11.9	3.9	5.4	9.2	15.9	14.2	3.9	21.5	2.5	14.6	7,4	4.2
	Next quarter	8.0	3.7	15.0	5.2	17.2	14.4	12.1	15.0	14.3	24.0	6.0	45
9(b). Has there been any change in target hold levels associated with corporate lending?	Current quarter	0.0	0.8	0.0	0.4	4.5	-0.4	0.0	0.0	2.4	1.1	2.2	4.2
	Next quarter	1.9	3.5	3.0	2.7	6.9	-0.4	0.0	2.4	4.9	11	-7.1	3.4
9(c). How have loan tenors on new corporate loans changed?	Current quarter	2,8	2.5	4.0	2.7	8.2	8.6	1.1	18.8	3.8 8	0.6	3.1	2.1
	Next quarter	1.9	2.1	2.7	2.9	16.1	0.1	8.2	10.8	4.8	3.0	-7.5	4.4
9(d). Has there been a change in draw down on committed lines by PNFCs?	Current quarter	7.4	9.5	-0.4	0.7	7.0	2,8	2.5	0.4	9,6	8.1	10.7	2.1
	Next quarter	5.6	u H	2.4	2.9	6.9	2.7	2,4	9.3	3.6	0.0	-7.7	ш